

Highlights of Media Coverage on DSL.net, Inc.

“The hundreds of COc (DSL.net) bought from NAS cover the business districts of New York, Boston, D.C. and Philly, so they can rapidly move TalkingNets (voice and data platform) beyond its current D.C. base. ... The potential is extraordinary.”

-- Telecom industry writer and editor Dave Burstein in DSL Prime, commenting on DSL.net’s purchase of substantially all of TalkingNets’ assets and operations, 4/24/03.

“DSL.net Acquires Voice and Data Communications Firm TalkingNets.” – Headline on story in VentureWire, 4/14/2003.

“DSL.net Acquisition Bid for NAS Approved by Court” – Headline on story in The Washington Post, 12/31/02, on acquisition of Network Access Solutions.

“It’s not necessarily a new trend, but market consolidation remained a factor in 2002. ... Smaller companies played this game as well, particularly CLEC DSL.net (DSLN) which absorbed a number of smaller independent DSL providers. When the smoke clears, the company may well be the last CLEC standing.”

-- From “2002: The Year in Review,” Broadband Business Report, 12/17/02.

“DSL.net gains edge to nab western markets with leasing deal,” – Headline on a story in the New Haven Register about DSL.net expanding its nationwide footprint for DSL and T1 services through an agreement with New Edge Networks, 12/10/02.

“DSL.net Bid to Buy NAS Network Assets Selected” – Headline via Dow Jones and a Wall Street Journal Online news story, 11/27/02.

“DSL.net Agrees to Buy Network Access’ Assets for \$14 Million” – Headline via Bloomberg Business news story.

“Assuming the company can keep closing the income gap, it (DSL.net) could be well-positioned to take advantage of growth when the hoped-for economic spring finally arrives.”

– From “November’s Broadband Winners,” Broadband Business Report, 11/19/02.

“Who will be the survivors (in the CLEC) segment? Some will be larger CLECs like AT&T and Worldcom. Others will be smaller CLECs like Covad, who recently came out of bankruptcy, and DSL.net, who today announced an acquisition (of NAS network assets and related subscriber lines).” – Telecom industry

commentator Jeff Kagan in one of his periodic reports to telecom/high-tech press and industry analysts, Q4/02.

“In a very gutsy move, DSL.net proposed in court to buy one of the most extensive networks on the East Coast. Coverage will be almost similar to Worldcom and Rhythms or Covad, and more extensive than the most successful regional, Broadview.” – Telecom industry writer and editor Dave Burstein in DSL Prime, commenting on DSL.net’s purchase of network assets of NAS, which filed for Chapter 11 reorganization with the U.S. Bankruptcy Court for the District of Delaware, 10/21/02.

“This one is more significant because they’re taking down a larger target. NAS was a big player.” – Quote from Mike Lauricella of the Yankee Group, a highly respected Boston-based global technology research and consulting firm, about the DSL.net acquisition of NAS network assets and customer lines in a story in the New Haven Register, 10/18/02.

“DSL.net’s strategy is pure Darwin – adapting to survive while amassing the customers and equipment of those who don’t.” – From a story in Internet.com, 10/17/02.

“A thriving survivor of the telco broadband implosion ... DSL.net is moving in the right direction.” – From a story about 10 technology companies to watch published in Mass High Tech/The Journal of New England Technology, 9/16/02.

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