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DSL.net Included in Report of Companies Positioned to Take Advantage of Growing Market Demand for VoIP

-- Company One of Three Firms Profiled by Connecticut Research, Inc. --

NEW HAVEN, Conn., Feb. 3, 2004 – DSL.net, Inc. (NASDAQ: DSLN), a leading nationwide provider of broadband communications services to businesses, is one of three companies cited for having found its “sweet spot” in the burgeoning VoIP (Voice over Internet Protocol) marketplace as described in a recently published white paper by a telecommunications research firm.

The analysis, conducted by Connecticut Research, Inc., found that VoIP is transitioning from being viewed only as a new technology to experiencing growth through “market demand pull” -- based on the early success of service providers and the fact that traditional carriers, transporters and equipment makers are now moving to introduce VoIP products and services. DSL.net, Vonage and Cbeyond were profiled in the white paper.

According to Dr. Richard Tomlinson, president of Connecticut Research, Inc., “We focused on specific service provider markets that have such potential that we designate them as ‘sweet spots’ for VoIP. These are commercially significant market opportunities. ... While successful execution is not guaranteed for any of these companies and none have attained profitability, their stories illustrate some of the tantalizing potential in VoIP.”

The study outlined DSL.net’s facilities-based approach and its addressable market of 2.6 million small and medium-sized businesses. Describing the DSL.net business approach to VoIP, Connecticut Research said “the combination of softswitch-based VoIP delivered over a network engineered for high-quality data transport defines a new business model for DSL service providers” in the bundled voice and data sector.

“We’re very pleased to be recognized as one of the few telecommunications providers that have built an enviable next-generation VoIP model,” said Keith Markley, president and chief operating officer of DSL.net. “We believe DSL.net is on the leading edge of the evolution to VoIP and we are well-positioned in major business-intensive markets to take advantage of the growing demand.”

In contrast to other best-effort VoIP services, the DSL.net voice services are provided on a facilities-based, fully controlled, QoS-enabled network. This quality-of-service approach ensures that adequate bandwidth is always available for the voice service and

the voice quality is equivalent to traditional voice services. The DSL.net integrated voice and data network uses Cisco Systems' best-of-breed softswitch routers and gateways. In addition, DSL.net utilizes award-winning software applications from Broadsoft®, Inc., for the voice features and enhanced services. The DSL.net voice and data offering, which is called NETgain One, is compatible with existing phone systems and customers can keep their existing phone number.

A link to the Connecticut Research, Inc. white paper will be available on the DSL.net Web site (www.dsl.net) in both the news center and investor relations sections until Friday, Feb. 6, 2004, at 12 noon Eastern time.

About DSL.net

DSL.net, Inc. is a leading nationwide provider of broadband communications services to businesses. The Company combines its own facilities, nationwide network infrastructure and Internet Service Provider (ISP) capabilities to provide high-speed Internet access, private network solutions and value-added services directly to small- and medium-sized businesses or larger enterprises looking to connect multiple locations. DSL.net product offerings include T-1 and business-class DSL services, virtual private networks (VPNs), frame relay, Web hosting, DNS management, enhanced e-mail, online data backup and recovery services, firewalls and nationwide dial-up services, as well as integrated voice and data offerings in select markets. For more information, visit www.dsl.net, e-mail info@dsl.net or call 1-877-DSL-NET1 (1-877-375-6381).

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are subject to a variety of risks and uncertainties, many of which are beyond DSL.net's control, which could cause actual results to differ materially from those contemplated in these forward-looking statements. In particular, the risks and uncertainties include, among other things, (i) the marketplace's receptiveness to DSL.net's offering of integrated voice and data services; (ii) DSL.net's unproven business model, which may not be successful; (iii) DSL.net's ability to execute its business plan in a timely manner to generate sufficient revenue, contain certain discretionary spending or achieve certain other business plan objectives; (iv) regulatory, legislative and judicial developments, which could adversely affect the way DSL.net operates its business; (v) competition; and (vi) DSL.net's dependence on wholesale providers to provide it with local DSL and T-1 facilities in areas where it has not deployed its own equipment. Existing and prospective investors are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. DSL.net undertakes no obligation, and disclaims any obligation, to update or revise the information contained in this press release, whether as a result of new information, future events or circumstances or otherwise. For additional information regarding these and other risks faced by DSL.net, see the disclosure contained under "Risk Factors" in DSL.net's Annual Report on Form 10-K for the year ended December 31, 2002, which has been filed with the Securities and Exchange Commission.

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